



ELIZABETH WARD

S P E A K E R · A U T H O R · S A L E S L E A D E R S H I P

Top national producing agent 1994 to 2012, carrying 99+ listings on a four-day week. Executive since 2012: division grown from 89 closings to 1,300+ this fiscal year, team from 6 to over 60 high performers. National speaker bridging new home sales and the co-brokerage world to a true win together.

SIGNATURE TOPICS

Culture That Sells
Built to Last
Coach Like a Leader
The Balance Advantage
The Way Back to Me
Tragedy to Triumph

Building teams that outsell the market
Sustainable performance for real estate and new home sales professionals
Turning managers into multipliers
Energy, balance, and the science of lasting performance
Midlife reinvention for high-achieving women
A story of faith, resilience, and becoming

THE FLAGSHIP

Blueprint to Brilliance The complete new home sales boot camp, multi-day, by application

FORMATS

Keynote (45 to 90 minutes) · Half-day workshop · Full-day intensive · Multi-day boot camp by application. Every engagement tailored to your people, your market, and your moment. Fees on request.



Be Your Best Self

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